



# Hamilton Families

HOUSING FIRST. COMMUNITY STRONG.

IMPACT REPORT 2019

# Hamilton Families

HOUSING FIRST. COMMUNITY STRONG.

## Hamilton Families

273 Ninth Street  
San Francisco, CA 94103

[hamiltonfamilies.org](http://hamiltonfamilies.org)



@HamiltonFamilies

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# Letter From Our CEO

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What started in a church basement in 1985 has grown into a regional movement. Hamilton Families has gone from an emergency overnight homeless shelter in the Haight-Ashbury District to providing permanent housing and homelessness prevention services to over 750 families last year—including over 1,200 children—from multiple San Francisco Bay Area communities.

We're proud to say we're not just aiming to end family homelessness in the San Francisco Bay Area—we're actually doing it. When families become stably housed, they become change agents in their communities. Like us, you believed in the potential of our programs and services to break the cycle of poverty. Thanks to you, together we've inspired hundreds of individuals, corporations, and foundation partners to galvanize support in contributing resources to disrupt homelessness for families in our communities.

Thank you for your partnership and for helping families and children who need our support.

*Jason Mandell*

# Our Mission

---

**We're working to end family homelessness in the San Francisco Bay Area.**

At Hamilton Families, we're equipping families with the programs and services they need to stabilize and thrive on their path to exiting homelessness. That's why we've spent the last 35 years building and testing one of the most effective Rapid Rehousing models in the country, forming relationships with local policy leaders, developing partnerships with the private sector, and supporting families in our communities.

SEE OUR APPROACH



## Housing First

The solution to homelessness: housing. Having innovated the Housing First model, Hamilton Families prioritizes permanent housing to people experiencing homelessness, including eviction prevention and Real Estate services.

## Disrupting the cycle of poverty with stability

Hamilton Families helps families find and maintain permanent housing, and makes sure families have the tools and resources necessary to achieve long-term financial stability and thrive.

## Innovating with data informed programs

Hamilton Families is developing a robust capacity to evaluate our programs and services in real time to strengthen our work.

# Programs That Work

## Bay Area Homelessness and our Families

Family homelessness is largely INVISIBLE since most families do not sleep on the streets—75% are doubled up, 15% are in temporary shelter, 7% stay in motels. Only 4% are unsheltered. Families represent over 30% of the overall homeless population in the U.S.—including more than 1.5 million children. One in 30 public school students in San Francisco are homeless—enough to fill 70 classrooms.

Studies have consistently shown that even short-term homelessness impedes the social, emotional and intellectual development of children. Less than ½ of all homeless students are at grade level proficiency in writing and math. Children who experience long-term homelessness are 5x more likely to become homeless as adults.



*We know that we can do more to help families find stability and truly resolve their homelessness and economic challenges.*

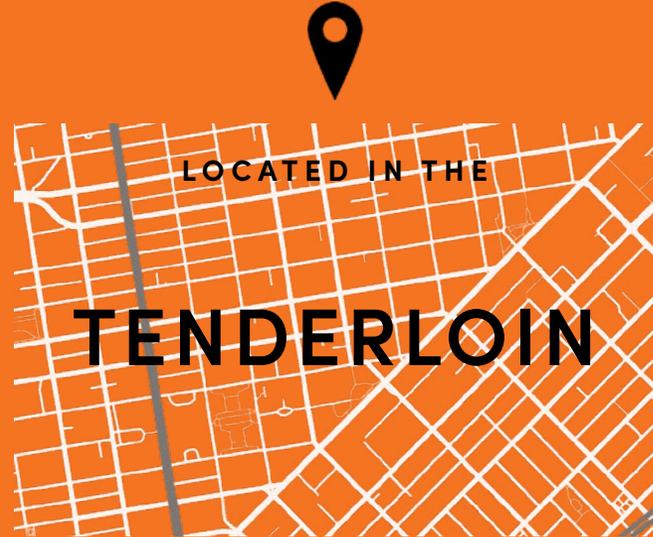
Our teams have merged 35 years of service delivery knowledge with our remarkably effective housing placement strategy, where success is measured by positive housing placement and long-term stability outcomes.

# Temporary Shelter

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Hamilton Families Shelter is one of the largest Shelter Programs for families experiencing homelessness in San Francisco, offering a safe place to sleep, three meals a day, and critical social services for **60 to 70 families** a night for up to **six months**.

Families in our Shelter receive on site case management, housing search assistance, income planning, parenting services, mental health support, substance abuse services, and other referral-based services.



**60-70**  
FAMILIES  
PER NIGHT

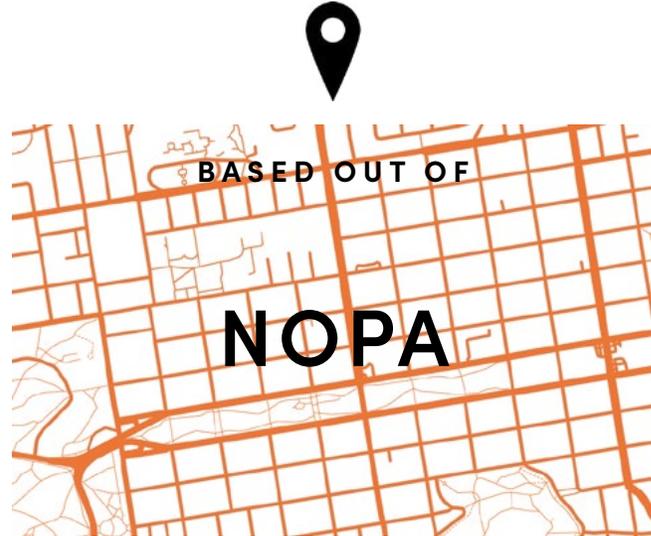
**3-6**  
MONTH  
STAY TIME

**36**  
STAFF IN  
SERVICE

# Transitional Housing

Hamilton Families Transitional Housing provides temporary housing and supportive services to families experiencing homelessness. Transitional Housing supports families around housing placement while also addressing barriers such as mental health, substance abuse recovery, domestic violence, immigration, life skills building, employment and education, financial literacy, and parenting in order to ensure long-term success and stability.

Operating in two facilities, Hayes and Holloway, Transitional Housing offers private living accommodations and comprehensive support services for **20 to 30 families** for **12 to 18 months**.



**20-30**  
FAMILIES  
PER NIGHT

**12-18**  
MONTH  
STAY TIME

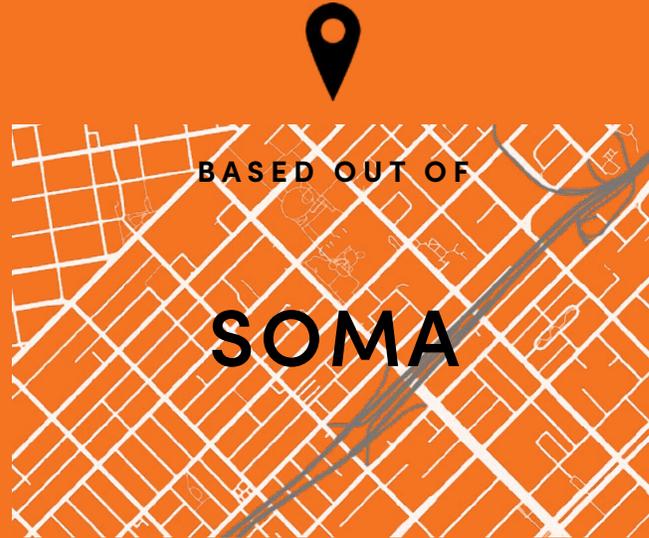
**20**  
STAFF IN  
SERVICE

# Permanent Housing

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Hamilton Families Housing Services provides Rapid Rehousing subsidy support services to families experiencing homelessness with housing search assistance, temporary rent assistance, job search assistance, and other services for **12 to 20 months** to help them find and retain a permanent home. Last fiscal year, the department served **586 families**.

Housing Services also provides homelessness prevention services to assist families before homelessness occurs, making it the least costly and most effective solution for at-risk households. Families facing eviction receive support services to help them stay housed.



**586**  
FAMILIES  
SERVED

**12-20**  
MONTH  
SUBSIDY

**47**  
STAFF IN  
SERVICE

# Real Estate

Hamilton Families Real Estate team secures viable housing opportunities for participants in our Housing Services program. This includes unit and landlord acquisition, as well as matching families we serve with the right housing opportunities that meet their needs.

The team vets families and supports the application process, conducting Housing Quality Standards certified Inspections, and conducting move-ins and move-outs.

The Real Estate team also works closely with Hamilton Families Housing Services subsidy programs. After families are housed, the team serves as a liaison supporting the landlord tenant relationship, with 389 landlords added and 806 units acquired last fiscal year. The team ensures families build their rental portfolio and maintain successful tenancy.



**235**  
FAMILIES  
SERVED

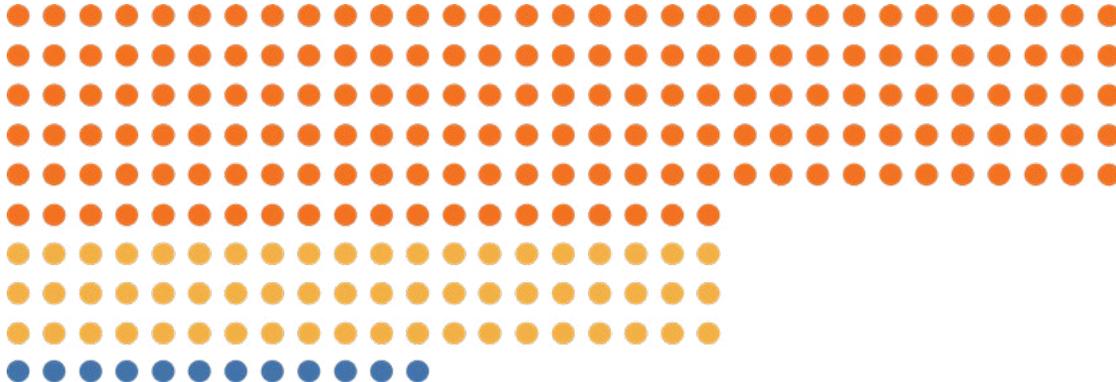
**806**  
UNITS  
ACQUIRED

**11**  
STAFF IN  
SERVICE

# Building an Impact

We're San Francisco's leading service provider to families experiencing homelessness.

2,300+ PARTICIPANTS



● Housing Services | 1,755

● Shelter | 594

● Transitional | 123

○ = 10 Participants

IN HAMILTON FAMILIES' PROGRAMS + SERVICES



“

I had to do all of these things in order to provide a good life for my children. Life is so much easier when your life is in order.

**Marlena**

*Hamilton Families participant*

# Program Growth

Our programs are carefully designed to prevent homelessness, provide shelter and stability, return families to permanent housing, and support the well-being of children experiencing homelessness.



**100%**

of families helped with homelessness prevention, including those placed in permanent housing, successfully kept their housing, avoiding eviction.

**757**

families were served by Hamilton Families last year.

**1,274**

children were served by Hamilton Families' programs last year.

**72%**

of the parents in our housing program achieved their income and employment goals.

**61%**

of our families who were experiencing homelessness in San Francisco were housed within 90 days.

**216**

of our families received temporary shelter, all of them benefiting from personalized case management.

**238**

families were placed in new homes.

**87%**

of families in our Rapid Rehousing program remained stably housed one year after move-in.



Even with a husband who is working full-time, with a family of six, one job, one income doesn't go very far in this city at all.

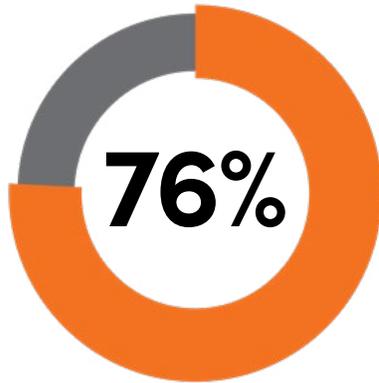
A photograph of Elizabeth and her four children. Elizabeth is in the center, wearing a grey t-shirt with a cartoon pig illustration and red glasses. She has a green bow in her hair. To her left are two boys: one in a blue t-shirt and another in a bright green t-shirt that says "BLESS Everyday". To her right is a boy in a dark grey t-shirt with a graphic. In front of her is a young girl in a blue dress with white face paint. They are all smiling or looking towards the camera.

**Elizabeth**

*Hamilton Families participant*

# Program Market

## WHERE DO OUR FAMILIES MOVE?



of families in our Rapid Rehousing program moved out of San Francisco



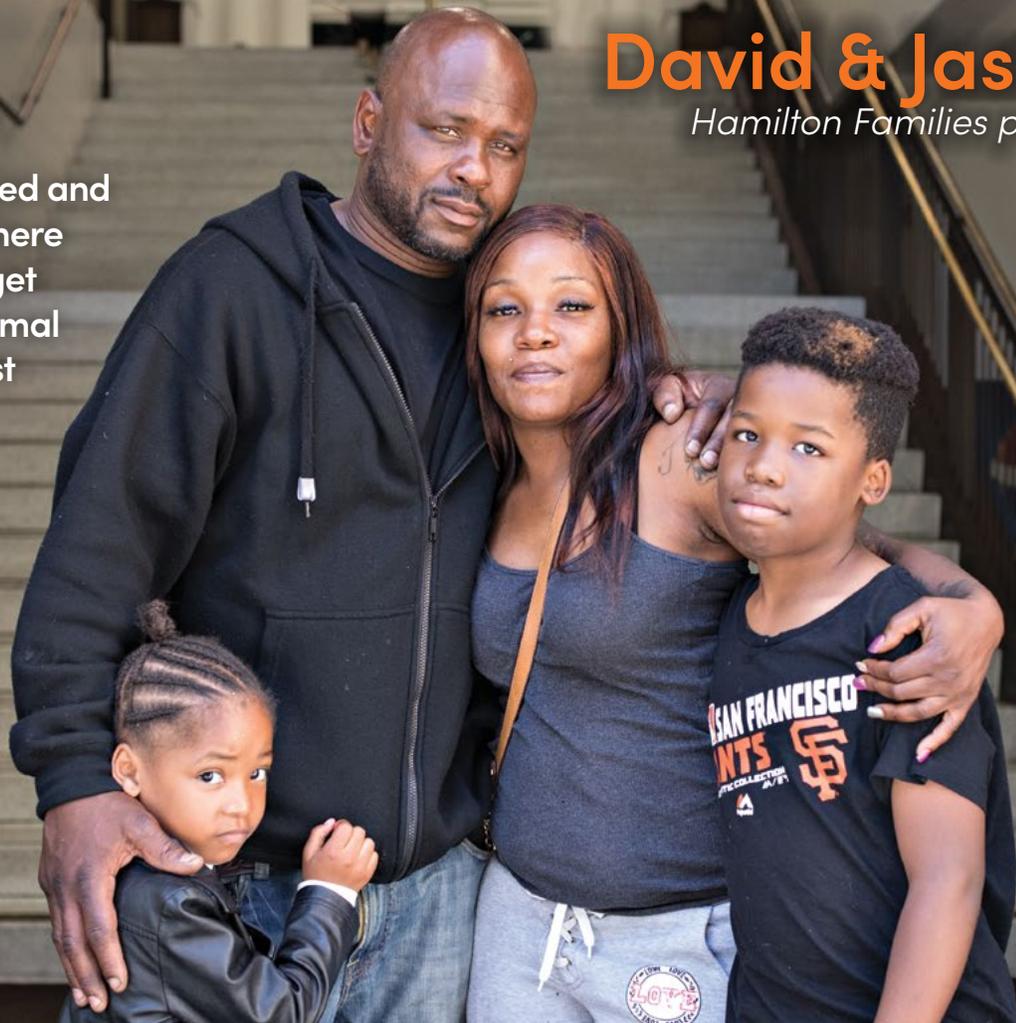
- 13% - Alameda County
- 34% - Contra Costa County
- <1% - Marin County
- 0% - Napa County
- 24% - San Francisco County
- <1% - San Mateo County
- <1% - Santa Clara County
- 19% - Solano County
- 1% - Sonoma County
- 7% - Outside Bay Area



Being sheltered and supported where my kids can get back to a normal life is the most beautiful thing in the world!

# David & Jasmine

*Hamilton Families participants*



# New Initiatives

## Integrating and Innovating Our Programs

Hamilton Families' two Rapid Rehousing services—Heading Home and Housing Solutions—integrated into a unified service model, strengthening the framework we use to innovate in our service delivery and program operations.

We developed a Strategic Partnerships team to build regional partnerships with service providers, community organizations and private philanthropy; strengthening the regional safety net, so that all families in the San Francisco Bay Area have the opportunity to find long-term stability and thrive.

Our Data and Evaluation team scaled their capacity to evaluate our programs and services in real-time and strengthen our work, providing meaningful recommendations to our current work and future initiatives to end family homelessness in San Francisco and beyond.



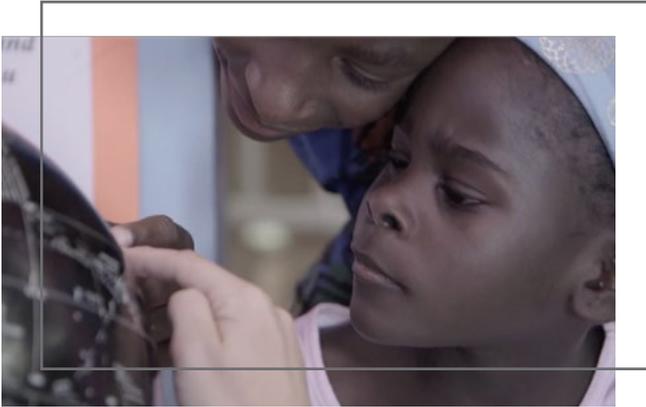
MERGING OUR RAPID  
REHOUSING PROGRAMS



CREATING A STRATEGIC  
PARTNERSHIPS TEAM



SCALING OUR DATA +  
EVALUATION



## Children and Youth Services: Our Afterschool Program

Hamilton Families' after-school activities help close the educational gap by offering a full curriculum to help ensure that every child and adolescent we work with has strong opportunities for emotional and academic success. Our programs focus on academic and social emotional learning to provide a strong foundation and help alleviate the impact of trauma.

Offered at our Shelter and Transitional Housing programs, we provide fun creative classes for kids including dance, art, cooking, and science.

## Counseling and Wellness Support for Our Employees

Beginning in 2019, Hamilton Families engaged two clinicians to strengthen support for front line staff in the areas of case conferencing, wellness, and trauma-informed care. Hamilton Families is committed to becoming a trauma-informed organization and have taken steps to support participant-facing staff in two areas:

1

Managing and minimizing secondary traumatic stress that comes from working with vulnerable populations living in poverty.

2

Strengthening staff's case managing competencies to decrease work related stress and foster a higher level of work performance and service delivery.



# Equity, Diversity, Inclusion

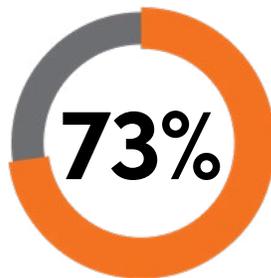
## Our Commitment to EDI

Hamilton Families values equity, diversity, and inclusion as essential to our mission. We focus our work not only on gender, racial, and ethnic diversity but also on those who are disproportionately affected by homelessness and housing insecurity.

# EDI Among Our Staff

This year, we engaged with [The Justice Collective](#) to help us develop an equity strategy to become a better place to work and to better serve the participants in our programs. A question we're often asked is:

*“Does the staff of Hamilton Families reflect the diversity of the participants we serve?”*



of our employees identify as People of Color,\* and 72% identify as female

\*This includes employees who are Asian (8%), Latinx (25%), and African American (40%).

Some of our staff have lived experiences of homelessness. Their insights into the mental and physical health needs of families are resources that drive them and continue to guide our collective work.

# EDI Among Our Families

All families Hamilton Families served were extremely low-income and experienced homelessness or were at risk of homelessness.

Communities of color are most affected by the underlying housing crisis and hardest hit in this moment—they can't be left out of our response to end family homelessness in the San Francisco Bay Area.



## 87%

of families in our programs are persons of color as defined by US HUD racial categories.\*

\*This includes participants who are Black/African American (51%), Caucasian (13%), American Indian/Alaskan Native (7%), Asian (2%), Pacific Islander (4%), and Other (13%). Of these participants, 33% of also identified as Hispanic/Latino (HUD ethnicity category).



**75%**

of adult participants in our programs are female, and the same percentage are single-parent households.



**100+ top companies  
and foundations have  
pledged support to  
Hamilton Families**

Hamilton Families  
HOUSING FIRST. COMMUNITY STRONG

# Our Partners

## INSTITUTIONAL

### \$200,000+

Airbnb  
Crankstart  
Day 1 Families Fund  
Dignity Health  
The Harry and Jeanette Weinberg Foundation  
Hellman Foundation  
JP Morgan Chase & Co.  
Koret Foundation  
Salesforce.org  
Visa Inc.

### \$100,000+

Battery Powered  
Loud Hound Foundation

### \$50,000+

Chan Zuckerberg Initiative DAF  
Horace W. Goldsmith Foundation  
The Kelson Foundation  
Myra Reinhard Family Foundation  
San Francisco Giants  
Stavros Niarchos Foundation  
Twitter Inc.

### \$25,000+

Anonymous (1)  
Children of Shelters

George H. Sandy Foundation  
Matthew Kelly Family Foundation  
Moody's Investors Service  
Qatalyst Partners LP  
The San Francisco Foundation  
Walter and Elise Haas Sr. Fund

### \$10,000+

Anonymous (1)  
AppDynamics  
Charles Schwab Foundation  
Dodge & Cox  
Dolby Laboratories Inc.  
Evelyn and Walter Haas Jr. Fund  
General Mills Foundation Hometown Grantmaking Program  
Google Inc.  
North Peninsula Jewish Teen Foundation - a program of the Jewish Community Federation and Endowment Fund  
Pacific Gas and Electric Company  
The TJX Foundation  
The William G. Gilmore Foundation

### \$5,000+

Apple Inc.  
Bay Area Council  
BRIDGE Housing Corporation  
Bylo Chacon Charitable Fund  
Emerald Fund

FivePoint  
Ground Floor Public Affairs  
Hilltop Foundation  
The John Stewart Company  
Kendo Brands  
LaunchSquad

### \$2,500+

Baywell Psychiatry Group  
Craigslist Charitable Fund  
Heffernan Foundation  
Hotel Council of San Francisco  
Lisa and Douglas Goldman Fund  
Netflix  
Resource Design Interiors - RDI  
Robert K. and Barbara J. Straus Family Foundation

### \$1,000+

Accenture  
Alafi Family Foundation  
Community Thrift Store  
Deborah J. and Peter A. Magowan Family Foundation  
Doris Jeanette Foster Foundation  
Flexport  
Genentech Inc.  
The Green Cross  
HED Architects  
Logikkull  
Mark Cavagnero Associates Architects

Microsoft  
Premium Sports Inc.  
Sher-Right Fund  
Wells Fargo Foundation  
Xantrion  
Yelp  
Zum-O-Zar Fund

### \$500+

Dropbox  
EAT Club Inc  
HomeAid - Northern California  
Informa  
PayPal Giving Fund  
Salient Partners  
San Francisco Association of Realtors  
Skillz  
Sony Interactive Entertainment (PlayStation Cares)

### \$250+

College Futures Foundation  
GCI General Contractors  
Intuitive Foundation  
PEGG - Professional Engineers in California Government  
Sephora  
StrawSF

# Our Partners

## INDIVIDUALS

### \$200,000+

Marc and Lynne Benioff

### \$25,000+

Dana and Robert Emery  
Tom and JaMel Perkins  
Molly and David Wadhvani

### \$10,000+

Michael Bien  
Ann and John Iannuccillo  
René and Zinia Picazo  
Benjamin Tulchin  
Jane and Bernard von Bothmer  
Ronald and Maybelene Young

### \$5,000+

Anonymous (1)  
William and Jeanne Barulich  
Bethany Bongiorno and Imran Chaudri  
Patricia Bovan Campbell  
Kendall and Sonia Collins  
John-Mark Ikeda and Meg Gray  
Tom and Nancy Lue  
Zack and Casey Lynch  
Maureen McGrath Aggeler  
Daniel and Meagan Nye  
Gwen Tillman  
Diane Wilsey

Daniel Winokur

### \$2,500+

Anonymous (1)  
Martha Angove  
Teresa Au and Hakee Chang  
Julian Basler and Vanessa Love  
Christopher Berry  
Mr. Robert Ellis  
Ronald Fisher  
Alexander Flagg  
Elizabeth Groeger and Andrew Mace  
Jeffrey and Anne Katz  
John King  
Christophe Marcant  
Katherine Michiels  
Paige Miller Buck  
Tomiquia Moss and Guthrie Morgan  
Kevin Novak and Hannah Gilula  
Carol and Luther Orton  
Mary Scott  
Marcia Syufy  
William and Utta Tellini  
Peter Young and Tachina Rudman-Young

### \$1,000+

Anonymous (1)  
Gary and Sharman Angel  
Len and Holly Auerbach  
Jason Benjamin



**AS A COMMUNITY** we've raised over \$30M which will put all homeless children into their own home complete with social services for their success! Over 200 of 1200 San Francisco homeless families are now in homes and 100 more this year. Thank you Hamilton Families!

## Marc Benioff

*Chair, Chief Executive Officer and  
Founder of Salesforce*

Learn about our **Support-a-Family** pledge at  
[hamiltonfamilies.org/support-a-family](https://hamiltonfamilies.org/support-a-family)

# Our Partners

Jeffrey Bluestone and Leah Rosenkrantz Bluestone  
Karen Boezi and Jack Corsello  
Sherry Boschert and Meg Newman  
Clark Breyman  
Fernando Castano  
Lorraine Casto  
Lisa and Matthew Chanoff  
Jason Chew  
Iz Conroy and Marc Cannon  
Wayne and M. Delker  
Patricia Dillon  
Jerome Dodson  
Margi English  
Steven Forsythe  
David Friedman and Paulette Meyer  
Ellen Friedman  
Lisa Gamshad  
Mary Jean Gomes  
Mark Grace  
James and Kari Gray  
Griffin Family  
Evan Gross  
Arno Harris and Nadine Burke Harris  
Brian and Patricia Herman  
Michelle Hiron  
Carolyn Kenady  
Vivian Kremer  
David and Ann Kriozere  
Preston Lam  
Dan Lanir and Heather World

Celeste and Mick Lee–Bobroff  
Charles Lindsay  
Matthew Lopes  
Susan Malone  
Jason Mandell  
Karina Moreno  
Scott and Deirdre Nonaka  
Brian Olmo  
David Pacheco  
Deidre Pharr  
Kimia Raafat  
Abilasha Ramanan  
Gabriel Rosen  
William and Dewey Rosetti  
Beth Ross  
Clay Smudsky  
Jane Spray  
Christina Stephens  
Rick and Marcy Swain  
Dylan Swift  
Ken Taymor and Beth Parker  
Jeff and Alison Thompson  
Christopher Tom  
Mark Watson  
Heather Wilkerson

**\$500+**  
Anonymous (3)  
Kenneth Adamson  
Colin Alexander and Ronald Elwood Albers

Andy Bartholomew and Siena Aguayo  
Eve Bernstein and Alex Gersznowicz  
Vamshi Bhoopalam  
Thomas and Susan Bongiorno  
C P Braestrup  
Nicole Buckberg  
William Burke  
Raphael Casaes  
Cecilia Chacon  
Devin Corpuz  
Natasha Dalzell–Martinez  
Cathy and Sandy Dean  
Allyson Denis  
Robert Docili  
Ellin Aiken Fund  
Elizabeth Foster and Michael Harris  
David and Christine Goldin  
Diane and Steven Goldman  
Mollie Goodman  
Benjamin Grant  
Jason Grimm  
Lauren Hall  
Sarah Harling  
Barbara Harms  
Kate Hartley  
James and Bethany Hornthal  
Yu Jarafsky  
Laura Gottlieb and Brian Johnson  
Nicole Jones  
Wendy Jones  
Joshua Karlin–Resnick

Rachel Katz  
Patrick Kelly  
Howie Kennedy  
Maggie Kennedy  
Erin Kilmer–Neel  
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Bruce Lahey  
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Jenn Louie  
Susan Maerki  
Monica Martin  
Rosa Martinez  
Martin Mattes and Catherine Garzio  
Rose McCauley  
Thomas McConnell and Latricia Turner  
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Matthew Patchell and Ruth Bernstein  
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Salil Phadnis  
Bob Phillips  
Julien Plougastel  
Randy Pon and Christina Wong

# Our Partners



**SF HSH IS THRILLED** to sign our expanded Heading Home partnership agreements to house over 400 families experiencing homelessness via Rapid Rehousing over the next 3 years. Thanks to Hamilton Families and Compass for your partnership and leadership to end homelessness for families in San Francisco.

## City of San Francisco

*Department of Homelessness and Supportive Housing*

Shalini Reddy  
Kevin Reed  
Mary Rees  
Stephane Rufer  
Laurie Sabol  
Blair Shane  
Zoe Sifrim  
Steven Siger  
Eric Smith  
Lydia Tan  
Robert Thompson  
Scott and Susan Toland LeFevre  
Paul and Wendy Velaski  
Holly Whited  
Martin and Janet Winderl

### \$250+

Anonymous (4)  
Rehan Ahsan  
Joan Arhelger  
Puneet Arora  
Jacob Ballon  
Soheila Bana  
Donald Barr  
Karin Betts and Anthony Bennet  
Robert Bijou and Irma Vega Bijou  
Heather Bornfeld and Jonathan Wang  
Sheila Brown and Farley Neuman  
Maureen Carew  
Stella Chu  
Allyson Cline

Michael Conte  
William Cranston  
Brian Doucette  
Robert Elfont  
Jonathan Falls  
Bernard Fraenkel  
Reba Gamson-Knight and Joshua Gamson  
Christopher Gebhardt  
Steven Goldberg and Sandee Blechman  
Kate Goldstein-Breyer  
Craig Gotsill  
Nakissa Gradert and Dominic McKellar  
Patricia Greene  
Ralph and Marsha Guggenheim  
Monica and Kat Harlow  
Julie Henderson  
Lois Hirsch and Dan Harris  
Susan Hirsch  
Wanda Holland Greene and Robert Greene  
Jane Hopkins  
Caryn Huberman Yacowitz  
Craig Issod  
Bill Jackson  
Robert and Patricia Jacobs  
Gary Johnson  
Elizabeth Jones  
Kathy Klein and Scott Fink  
Dave Knight

# Our Partners

Brandon Koch  
Anne Krantz  
Robin Lassonde  
Myong Leigh  
John Mahoney  
Matt Mahoney  
Linda Mandolini  
Edwin Metcalf and Molly Pope  
Valerie Minor  
Mary Ann Montano  
Stephane Moriceau  
Cindy and Tim Muzio  
Jim and Bonnie Nelson  
Mary Catherine O'Connor and Steve Gunnrich  
Nils Pedersen  
Ellen Perelman  
Kelly Pfeifer  
Jan Platt and Jeffrey Ross  
Allison Pratt  
Bonnie Quinn  
Lloyd Ranola  
Paul Ruan  
Clare Sackler  
Craig Sakowitz and Sharon Karlsberg  
Cheryl Salem and Elisabeth Ochs  
Armin Samii  
Joanna Samuels  
Charles and Karen Scanlon  
Jonathan Scharfman  
Elizabeth Seifel

Joshua Simon  
Burke Sims  
Michael Stack  
Ellen Stein  
Cailen Sutherland  
David and Gail Teton-Landis  
Howard Ting  
Shirley Wagner  
Carl Whitaker  
Debbie Wilber  
Dora Winton-Snyder  
T. James Lawrence and Kara Wright  
Joseph York

## GIFT IN-KIND

### Institutions

Airbnb  
AppDynamics  
Attorneys Bettering the Community  
Aquarium by the Bay  
Bloomingdale's  
Casper Sleep Inc.  
Chartboost  
Cirque du Soleil  
Congregation Emanu-El  
Creative Arts Charter School  
Crunch Mid Market  
Dolby Laboratories Inc.  
Dropbox  
Ecole Notre Dame des Victoires

Exploratorium  
Family Giving Tree  
Family-to-Family  
Filice Insurance  
George Peabody Elementary School  
Gibson Dunn  
Google Inc.  
Green Apple Books  
Holy Innocents Episcopal Church  
Jewish Community Center  
La Scuola International School  
Macys.com  
Marin General Hospital  
McCarthy Building Companies  
My New Red Shoes  
One Workplace  
OpenTable  
Perkins Coie  
Project Glimmer  
Project Night Night  
Sacred Heart Cathedral Preparatory  
Salesforce  
Salient Partners  
Segment  
Sephora  
SkinSpirit  
SLS Preschool  
Socius Insurance  
Soles 4 Souls Inc.  
SPiN  
St Agnes Catholic Church

St Francis Hospital  
St Philip School  
The Hamlin School  
The Nines  
Tickets for Kids Charities  
W20 Group  
WeWork  
Woodruff-Sawyer & Co.

### Individuals

Martha Angove  
Shailla Chand  
Molly Cohen  
Jaren Dahlstrom  
Elizabeth Gustavson  
Wanda H. Holland Greene  
Megan Nye  
Sara O'Malley  
Lloyd Ranola  
Isaac Rich  
Mindy Rosenberg  
Liz Ross  
Eliñora Tena Webb  
Jenni Thomas  
Elizabeth Trocker

*Hamilton Families has made every effort to list our donors and partners accurately. If you feel your name has been withheld or reported incorrectly, please contact us at [development@hamiltonfamilies.org](mailto:development@hamiltonfamilies.org).*

# Financials

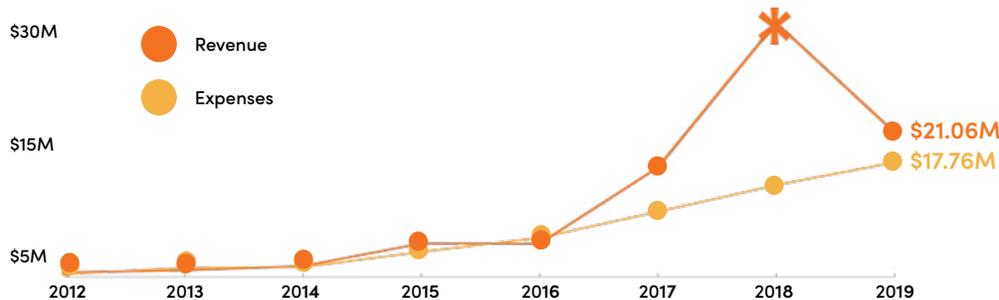
## ALLOCATION OF EXPENSES



## FOR EVERY \$1.00 SPENT:



## WE'RE INCREDIBLY PROUD OF 2019



\* The 2018 revenue increase was in part due to the success of the Heading Home Campaign – a \$30M initiative to help 800 homeless families find housing – as part of an effort to end long-term family homelessness in San Francisco.

109  
FUNDING  
PARTNERS

4,396  
VOLUNTEER  
HOURS

363  
NEW  
DONORS

# Financials

## STATEMENT OF FINANCIAL POSITION

ASSETS	2019	2018
<i>Assets</i>		
Cash + cash equivalents	\$2,999,242	\$6,246,124
Government contracts receivable	\$2,626,955	\$1,919,891
Pledges + grants receivable	\$706,465	\$8,018,379
Investments	\$22,476,281	\$9,000,742
Prepaid expenses + other assets	\$291,722	\$483,201
Property + equipment, net	\$4,070,496	\$3,972,288
<b>TOTAL ASSETS</b>	<b>\$33,171,161</b>	<b>\$29,640,625</b>
LIABILITIES + NET ASSETS	2019	2018
<i>Liabilities</i>		
Accounts payable + accrued expenses	\$472,907	\$291,584
Accrued salaries + related expenses	\$461,521	\$317,006
<b>Total liabilities:</b>	<b>\$934,428</b>	<b>\$608,590</b>
<i>Net Assets</i>		
Unrestricted	\$12,286,326	\$2,946,983
Temporarily Restricted	\$19,950,407	\$26,085,052
<b>Total net assets:</b>	<b>\$32,236,733</b>	<b>\$29,032,035</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$33,171,161</b>	<b>\$29,640,625</b>

## STATEMENT OF ACTIVITY

REVENUE + EXPENSES	2019	2018
<i>Revenue and Support</i>		
Government contracts	\$11,879,453	\$10,016,424
Grants + contributions	\$8,139,789	\$22,389,961
In-kind contributions	\$300,029	\$441,394
Special events	\$210,602	\$80,813
Investments income, net	\$480,406	\$13,326
Other income	\$50,870	\$101,852
Net assets released from restrictions	-	-
<b>TOTAL REVENUE + SUPPORT</b>	<b>\$21,061,149</b>	<b>\$33,043,770</b>
<i>Expenses</i>		
Program services		
Transitional housing	\$1,561,107	\$1,503,209
Family residence	\$2,567,378	\$2,554,453
Housing Solutions	\$5,588,487	\$5,377,561
Heading Home	\$4,865,326	\$3,871,425
Fundraising	\$739,773	\$542,812
General + administrative	\$2,534,380	\$1,428,493
<b>TOTAL EXPENSES</b>	<b>\$17,856,451</b>	<b>\$15,278,953</b>
Change in Net Assets	\$3,204,698	\$17,764,817
Net Assets, beginning of year	\$29,032,035	\$11,267,218
Net Assets, end of year	\$32,236,733	\$29,032,035



# Vision for 2020

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# Family homelessness, for any amount of time, has long term impacts.

By not addressing family homelessness, we are bound to continue the cycle of extreme poverty and homelessness for many generations to come. The good news is that early intervention can minimize or even reverse the effects of trauma in children. Our programs target families most at risk with a family-centered approach so that families in San Francisco and throughout the region can succeed.

As we enter our 35th year of operation, Hamilton Families will ensure the families we serve reach their financial goals and maintain stable housing, creating more opportunities for families to stabilize and for children to thrive. Help us deepen the work we've started so we can stop family homelessness for future generations.

## Give

Become a monthly donor, sponsor an event, or make a one-time gift.

## Serve

Volunteer as an individual or with a group to make a direct impact.

## Mobilize

Gather friends, and colleagues to fundraise and support a family.



**LEARN HOW AT**  
[hamiltonfamilies.org/support](https://hamiltonfamilies.org/support)



# Hamilton Families

HOUSING FIRST. COMMUNITY STRONG.

IMPACT REPORT 2019